

## Telstra Casts its Net for Quality EJ Cast Ductile Iron Covers



Photography: Ductile cast iron Telstra cover, durable and easily accessible.

In the world of stringently regulated building and construction, specifying quality parts, products and materials is imperative if you want to build a first-class reputation. No job is worth doing if corners are cut for the sake of saving a few measly dollars. The trouble is, short cuts only come back to bite the stingy perpetrator with likely exorbitant costs to rectify failed inferior products resulting in a company reputation dashed on the rocks of slackness.

At EJ, we have a motto, "Do it right, do it once." It's been derived from the more formal core company values of "Honesty & Integrity" along with "Quality & Excellence" instigated by company owners, the Malpass Family. These values are 135 year traditions, guiding our teams worldwide, to deliver to our clients, products that not only match the required specifications but importantly, meet our clients' expectations from the moment of placing the order and for many years afterwards.

With grates and frames especially, this means that products should all be permanently marked with the manufacture's brand and feature the load rating. And importantly, they should be backed up with test result documentation and a Certificate of Conformance. It's amazing how many brands claim to have "Approved" products but in fact, they are not supported with valid documentation, so the contractor and those in the supply chain are exposed and will all bear responsibility for any product failures and resulting property and personal claims. Is it a risk worth taking?

In 2018, EJ was officially reapproved for the supply of Telstra cast ductile iron covers and frames for the larger 2, 4 and 6 part lidsets. Here, you're standing on product with a 135-year tradition of quality that right now, are working hard in the ground worldwide.

Innovation, craftsmanship, state of the art facilities, and more than a century of plain old hard work are all what goes into EJ products. Talk to EJ, people with a product inventory that truly has stood the test of time. Call your nearest branch or 07 3216 5000.

